

ANNUAL GENERAL MEETING

ANTIGONISH GOLFCLUB

JANUARY 21, 2020

DR. JOHN HUGH GILLIS REGIONAL HIGH SCHOOL

NUMBER PRESENT: 65

CALL TO ORDER: 7:00 PM

APPROVAL OF AGENDA AS CIRCULATED: Moved - Jim Hubley; Seconded - Allan Briggs;
Motion Carried

APPROVAL OF MINUTES FROM 2019 AGM: Moved - Eric Proctor; Seconded - Dan Cosh;
Motion carried

BUSINESS ARISING: Garrett Sears raised a question regarding the expectation of paying out consultant fees in the past year. The explanation indicated that it was not addressed this year partly due to the change-over in General Manager personnel. We would be expecting to hire someone in the upcoming season.

COMMITTEE REPORTS: (see reports emailed to membership)

Moved - Dan Cosh; Seconded - Al Masters that the reports be accepted as circulated. Motion carried.

Discussion: Garrett Sears questioned the need for a consultant's report, in consideration of the fact that there seems to have been a few of them done over the years. Ben Theurkauf, Chair of the Greens Committee explained that the committee felt (with the suggestion from Greg Sutherland - former head MGO at Truro Golf Club) the need for a Master Plan going forward, particularly considering that some improvements that could be done for the club would not necessarily be that costly, while others would certainly require a more significant investment of funds. The hiring of Ian Andrew (a specialist in golf course restoration and golf course safety) will provide us with a course review and suggestions which the Board will put to use as our funds allow. It is certain that there will need to be work done on multiple greens, so the intention is that this report will be available to everyone and members will have opportunity to give input. With that information in mind, the Board will be able to move forward in course improvement.

FINANCIAL REPORT - (see financial report as given to membership) . The financial report was explained by Julia Gradwell. Some of the items highlighted were:

- Revenue was strong - increase of \$34,600 or 3.3%
- Revenue from golf department increased by 5%
- Expenses increased by almost \$40,000 or approximately 4%
- Interest on debt continues to decrease as extra payments were made on the debt.
- Cash assets are strong allowing us to not have to use an overdraft for the winter at the bank. It also allows us to continue to pay down the debt.
- Liabilities are down 23% from 2018, as a large lump sum payment was made on the debt and the monthly payment itself was doubled.
- Cash flow overall at the end of the year was up by almost 44%.

Moved - Jim Hubley; Seconded - Don Woolaver that the report be approved as presented.
Motion carried.

MANAGER OF GOLF OPERATIONS (see report as emailed to membership);

Brian highlighted the following items from his report:

- Many thanks were extended to the membership for their welcome and cooperation as he began on a part-time basis with the club, and as well, he indicated an expression of excitement with the opportunity to help grow the club further in his role as the new MGO.
- The Junior program has grown significantly in this year
- The year 2019 saw the highest green fee and cart fee and membership revenues to date.
- The white/blue tee issue will be tackled in the upcoming year.
- A special thanks was extended to Kim for all her help and support.

Moved - Roger Knocton; Seconded- John James Barter that the report be accepted as presented. Motion carried.

PRESIDENT'S REPORT (see report as emailed to membership)

Bill indicated that we have budgeted to have the cash available to purchase 10 new carts, bringing our total to 55 in the coming year. He has been very pleased with the

progress this year. We have put \$149,000 on the debt and the plan is to continue to bring it down, in the hopes that we could be in the range of \$200,00 owed by this time next year. In actual fact, our debt and lease payments and unpaid bills totalled 1.1 million dollars six years ago. The fact that we are standing at \$385,000 at this point is a tribute and testament to the hard work of the Board and Golf Course staff.

Moved - Bill Garvie; seconded - Dan Cosh that the report be accepted as presented. Motion carried.

NEW BUSINESS:

1) APPROVAL OF 2020 BUDGET AS EMAILED TO MEMBERSHIP

Discussion: Valerie Chugg questioned as to why we would expect the advertising revenues to be so high. The answer was that the advertising contracts for the new signs are all due this year and , in answer to the question posed by Eric Proctor, we are hoping to promote the carts this year as well.

Moved - Jim Hubley; seconded - Dan Cosh that the Budget for 2020 be approved as emailed to membership. Motion carried.

2) APPOINTMENT OF AUDITOR FOR 2020

Moved - Miles Tomkins; seconded - Rod Armstrong that Grant Thornton continue to be our auditor in 2020. Motion carried.

NOMINATING COMMITTEE:

David Cusack, Nominating Committee Chair reported that all Executive positions (President, Vice-President, Secretary, Treasurer) would be vacated and asked for nominations from the floor.

Nomination for President:

A nomination was made by Eric Proctor and seconded by Duncan Chisholm to re-elect Bill Garvie as President. There being no other nominations, Bill was elected by acclamation.

Nomination for Vice-President:

A nomination was made by Josh Bouchie and seconded by Allan Briggs to re-elect Arnie Farrell as Vice-President. There being no other nominations, Arnie was elected by acclamation.

Nomination for Treasurer:

A nomination was made by Ron Johnson and seconded by John James Barter to re-elect Matt Whitehead as Treasurer. There being no other nominations, Matt was elected by acclamation.

Nomination for Secretary:

A nomination was made by George Lerikos and seconded by Jim Mah to re-elect Carroll Marie MacPherson as Secretary. There being no other nominations, Carroll was elected by acclamation.

Duncan Chisholm has accepted a position on the Board as Member at Large.

Nomination for Match Chair:

A nomination was made by John MacDonald and seconded by Jim Hubley to elect Phonse Gillis as Match Chair, which meant that a vote would have to take place to determine whether Phonse or Anthony Borden would have the position. Roger Knocton requested that the vote be done by ballot. After the votes were tallied, it was determined that Phone Gillis would be the new Match Chair for 2020.

Anthony added his remarks thanking Bill and the Board for their continued work on behalf of the Club.

ADJOURNMENT:

Moved - Sue Petrie; seconded - John Brown that the meeting be adjourned.

Time - 8:02pm

